ENABLE					PLAN					SOURCE		
EP Enable Plan	ES Enable Source	EM Enable Make	ED Enable Deliver	ER Enable Return	P1 Plan Supply Chain	P2 Plan Source	P3 Plan Make	P4 Plan Deliver	P5 Plan Return	S1 Source Stocked Product	S2 Source Make-To-Order Product	S3 Source Engineer-to-Order Product
EP.1 Manage Business Rules for Plan Processes	ES.1 Manage Sourcing Business Rules	EM.1 Manage Production Rules	ED.1 Manage Deliver Business Rules	ER.1 Manage Business Rules for Return Processes	P1.1 Identify, Prioritize, and Aggregate Supply Chain Requirements	P2.1 Identify, Prioritize, and Aggregate Product Requirements	P3.1 Identify, Prioritize, and Aggregate Production Requirements	P4.1 Identify, Prioritize, and Aggregate Delivery Requirements	P5.1 Identify, Assess, and Aggregate Return Requirements	S1.1 Schedule Product Deliveries	S2.1 Schedule Product Deliveries	S3.1 Identify Sources of Supply
EP.2 Manage Performance of Supply Chain	ES.2 Assess Supplier Performance	EM.2 Manage Production Performance	ED.2 Assess Delivery Performance	ER.2 Manage Performance of Return Processes	P1.2 Identify, Assess, and Aggregate Supply Chain Resources	P2.2 Identify, Assess, and Aggregate Product Resources	P3.2 Identify, Assess, and Aggregate Production Resources	P4.2 Identify, Assess, and Aggregate Delivery Resources	P5.2 Identify, Assess, and Aggregate Return Resources	S1.2 Receive Product	S2.2 Receive Product	S3.2 Select Final Supplier(s) and Negotiate
EP.3 Manage Plan Data Collection	ES.3 Maintain Source Data	EM.3 Manage Make Information	ED.3 Manage Deliver Information	ER.3 Manage Return Data Collection	P1.3 Balance Supply Chain Resources with Supply Chain Requirements	P2.3 Balance Product Resources with Product Requirements	P3.3 Balance Production Resources with Production Requirements	P4.3 Balance Delivery Resources with Delivery Requirements	P5.3 Balance Return Resources with Return Requirements	S1.3 Verify Product	S2.3 Verify Product	S3.3 Schedule Product Deliveries
EP.4 Manage Integrated Supply Chain Inventory	ES.4 Manage Product Inventory	EM.4 Manage In-Process Products (WIP)	ED.4 Manage Finished Product Inventories	ER.4 Manage Return Inventory	P1.4 Establish and Communicate Supply Chain Plans	P2.4 Establish Sourcing Plans	P3.4 Establish Production Plans	P4.4 Establish Delivery Plans	P5.4 Establish and Communicate Return Plans	S1.4 Transfer Product	S2.4 Transfer Product	S3.4 Receive Product
EP.5 Manage Integrated Supply Chain Capital Assets	ES.5 Manage Capital Assets	EM.5 Manage Equipment and Facilities	ED.5 Manage Deliver Capital Assets	ER.5 Manage Return Capital Assets						S1.5 Authorize Supplier Payment	S2.5 Authorize Supplier Payment	S3.5 Verify Product
EP.6 Manage Integrated Supply Chain Transportation	ES.6 Manage Incoming Product	EM.6 Manage Transportation	ED.6 Manage Transportation	ER.6 Manage Return Transportation								S3.6 Transfer Product
EP.7 Manage Planning Configuration	ES.7 Manage Supplier Network	EM.7 Manage Production Network	ED.7 Manage Product Life Cycle	ER.7 Manage Return Network Configuration								S3.7 Authorize Supplier Payment
EP.8 Manage Plan Regulatory Requirements and Compliance	ES.8 Manage Import/Export Requirements	EM.8 Manage Production Regulatory Compliance	ED.8 Manage Import/Export Requirements	ER.8 Manage Return Regulatory Requirements and Compliance								
EP.9 Align Supply Chain Unit Plan with Financial Plan	ES.9 Manage Supplier Agreements											

SCOR Version 6.0 Quick Reference

The Supply Chain Council (SCC) is a global, not-for-profit trade association with membership open to all organizations interested in applying and advancing state-of-the-art supply-chain management systems and practices. SCOR was developed and endorsed by the SCC as the cross-industry standard diagnostic tool for supply-chain management. This document is presented by PRAGMATEK Consulting Group, independently from the SCC, as a SCOR reference tool.

PRAGMATEK CONSULTING GROUP

MEMBER of SCOR Supply-Chain Council

www.supply-chain.org

www.pragmatek.com   800-833-3164

MAKE			DELIVER				RETURN			
M1 Make-to-Stock	**M2** Make-to-Order	**M3** Engineer-to-Order	**D1** Deliver Stocked Product	**D2** Deliver Make-to-Order Product	**D3** Deliver Engineer-to-Order Product	**D4** Deliver Retail Product	**R1** Return Defective Product	**SR2** Source Return MRO Product	**DR2** Deliver Return MRO Product	**R3** Return Excess Product
M1.1 Schedule Production Activities	**M2.1** Schedule Production Activities	**M3.1** Finalize Engineering	**D1.1** Process Inquiry & Quote	**D2.1** Process Inquiry & Quote	**D3.1** Obtain and Respond to RFP/RFQ	**D4.1** Generate Stocking Schedule	**DR1.1** Authorize Return	**SR2.1** Identify MRO Product Condition	**DR2.1** Authorize MRO Product Return	**DR3.1** Identify Excess Inventory
M1.2 Issue Product	**M2.2** Issue Product	**M3.2** Schedule Production Activities	**D1.2** Receive, Enter, & Validate Order	**D2.2** Receive, Configure, Enter and Validate Order	**D3.2** Negotiate and Receive Contract	**D4.2** Receive Product at the Store	**DR1.2** Request Return Replacement or Credit	**SR2.2** Disposition MRO Product	**DR2.2** Schedule MRO Return Receipt	**DR3.2** Request Return Replacement or Credit
M1.3 Produce and Test	**M2.3** Produce and Test	**M3.3** Issue Product	**D1.3** Reserve Inventory and Determine Delivery Date	**D2.3** Reserve Resources and Determine Delivery Date	**D3.3** Enter Order, Commit Resources and Launch Program	**D4.3** Pick Product from Backroom	**DR1.3** Schedule Product Return	**SR2.3** Request MRO Return Authorization	**DR2.3** Receive MRO Product (includes verify)	**DR3.3** Schedule Product Shipment
M1.4 Package	**M2.4** Package	**M3.4** Produce and Test	**D1.4** Consolidate Orders	**D2.4** Consolidate Orders	**D3.4** Schedule Installation	**D4.4** Stock Shelf	**DR1.4** Receive Defective Product	**SR2.4** Schedule MRO Shipment	**DR2.4** Transfer MRO Product	**DR3.4** Receive Excess Product
M1.5 Stage Product	**M2.5** Stage Product	**M3.5** Package	**D1.5** Plan and Build Loads	**D2.5** Plan and Build Loads	**D3.5** Plan and Build Loads and Shipments	**D4.5** Fill Shopping Cart	**SR1.5** Verify Defective Product	**SR2.5** Return MRO Product		**SR3.5** Approve Request Authorization
M1.6 Release Product to Deliver	**M2.6** Release Product to Deliver	**M3.6** Stage Product	**D1.6** Route Shipments	**D2.6** Route Shipments	**D3.6** Route Shipments and Select Carrier	**D4.6** Checkout	**SR1.6** Disposition Defective Product			**SR3.6** Receive Excess Product Return
		M3.7 Release Product to Deliver	**D1.7** Select Carriers and Rate Shipments	**D2.7** Select Carriers and Rate Shipments	**D3.7** Pick Staged Product	**D4.7** Deliver and/or Install	**SR1.7** Authorize Replacement or Credit			**SR3.7** Verify Excess Product
			D1.8 Receive Product at Warehouse	**D2.8** Pick Staged Product	**D3.8** Load Vehicle, Generate Ship Docs, Verify Credit & Ship Product					**SR3.8** Recover & Disposition Excess Product
			D1.9 Pick Product	**D2.9** Load Vehicle, Generate Ship Docs, Verify Credit & Ship Product	**D3.9** Receive and Verify Product at Customer Site					**SR3.9** Authorize Replacement or Credit
			D1.10 Load Vehicle, Generate Ship Docs, Verify Credit & Ship Product	**D2.10** Receive and Verify Product at Customer Site	**D3.10** Test and Install Product					
			D1.11 Receive & Verify Product at Customer Site	**D2.11** Test and Install Product	**D3.11** Invoice					
			D1.12 Install Product	**D2.12** Invoice						
			D1.13 Invoice							

SUCCESS IS THE ONLY OPTION

****DR=Deliver Return
SR=Source Return**